

REVISED

Difference in Massachusetts Membership Between 2000 and 2001 in Medicare Supplement Plans According to Prescription Drug Coverage as of December 31, 2001

INSURANCE COMPANY INDIVIDUAL PLANS	Covered Lives in INDIVIDUAL Plans at End of 2000				Covered Lives in INDIVIDUAL Plans at End of 2001				Change in Covered Lives in INDIVIDUAL Plans From End of 2000 to End of 2001			
	Without Drug Coverage	With Limited Drug Coverage	With Unlimited Drug Coverage	Total	Without Drug Coverage	With Limited Drug Coverage	With Unlimited Drug Coverage	Total	Without Drug Coverage	With Limited Drug Coverage	With Unlimited Drug Coverage	Total
Allianz Life Insurance Company of North America	451	0	0	451	217	0	0	217	(234)	0	0	(234)
American Capitol Insurance Company	1	0	0	1	1	0	0	1	0	0	0	0
American Founders Life Insurance Company	0	1	0	1	0	1	0	1	0	0	0	0
American National Insurance Company	1	0	0	1	1	0	0	1	0	0	0	0
Bankers Life and Casualty Company *	534	0	10,619	11,153	941	0	8,595	9,536	407	0	(2,024)	(1,617)
Bankers Multiple Life Insurance Company	88	608	354	1,050	618	0	271	889	530	(608)	(83)	(161)
Blue Cross and Blue Shield of Massachusetts, Inc.	79,859	538	41,745	122,142	84,820	456	37,830	123,106	4,961	(82)	(3,915)	964
CareFirst GHMSI, Inc.	9	0	0	9	48	4	0	52	39	4	0	43
Catholic Association of Foresters	5	0	0	5	3	0	0	3	(2)	0	0	(2)
Central States Health & Life Company of Omaha	4	0	0	4	3	0	0	3	(1)	0	0	(1)
The Colonial Penn Franklin Insurance Company	38	0	0	38	27	0	0	27	(11)	0	0	(11)
Combined Insurance Company of America	88	0	0	88	85	0	0	85	(3)	0	0	(3)
FirstReturn Insurance Company, Inc.	0	0	0	0	0	0	0	0	0	0	0	0
Golden Rule Insurance Company	2	7	0	9	1	6	0	7	(1)	(1)	0	(2)
Hartford Life Insurance Company	2,135	0	900	3,035	1,508	0	445	1,953	(627)	0	(455)	(1,082)
Kanawha Insurance Company	3	0	0	3	4	0	0	4	1	0	0	1
Life Investors Insurance Company of America	0	0	131	131	0	0	122	122	0	0	(9)	(9)
Lincoln National Life Insurance Company	3	0	2	5	0	0	1	1	(3)	0	(1)	(4)
Monumental Life Insurance Company	163	76	2	241	113	57	0	170	(50)	(19)	(2)	(71)
Mutual of Omaha Insurance Company	889	150	0	1,039	815	76	64	955	(74)	(74)	64	(84)
National Benefit Life Insurance Company	0	0	0	0	0	0	0	0	0	0	0	0
New York Life Insurance Company	35	10	0	45	34	0	9	43	(1)	(10)	9	(2)
Order of United Commercial Travelers of America	29	0	0	29	28	0	0	28	(1)	0	0	(1)
Oxford Life Insurance Company	1,312	0	94	1,406	2,740	0	206	2,946	1,428	0	112	1,540
Peoples Benefit Life Insurance Company	8	2	0	10	11	0	0	11	3	(2)	0	1
Physicians Mutual Insurance Company	48	4	0	52	43	4	0	47	(5)	0	0	(5)
Pioneer Life Insurance Company	88	0	0	88	80	0	0	80	(8)	0	0	(8)
Principal Life Insurance Company *	0	0	17	17	24	13	21	58	24	13	4	41
Protective Life Insurance Company	1	0	0	1	1	0	0	1	0	0	0	0
Standard Life and Accident Insurance Company	9	0	0	9	8	0	0	8	(1)	0	0	(1)
State Farm Mutual Automobile Insurance Company	11	0	0	11	13	0	0	13	2	0	0	2
Union Fidelity Life Insurance Company	15	1	0	16	13	1	0	14	(2)	0	0	(2)
Union Labor Life Insurance Company	17	23	0	40	14	15	0	29	(3)	(8)	0	(11)
United HealthCare Insurance Company	16,932	2,571	1,147	20,650	16,722	2,352	1,095	20,169	(210)	(219)	(52)	(481)
United Teacher Associates Insurance Company **	5	0	0	5	5	0	0	5	0	0	0	0
USAA Life Insurance Company	10	0	0	10	0	0	0	0	(10)	0	0	(10)
Veterans Life Insurance Company	0	0	0	0	0	0	0	0	0	0	0	0
Total	102,793	3,991	55,011	161,795	108,941	2,985	48,659	160,585	6,148	(1,006)	(6,352)	(1,210)

* Please note that Bankers Life and Casualty Company and Principal Life Insurance Company revised their 2001 membership to include move-ins to Massachusetts.

** Please note that for year ending December 2000, there were 5 individual members without drug coverage. The 2000 Annual Report has been revised to reflect this change.